




Enhance Relationship Intelligence  
by connecting matters

## Lexis® InterAction® Matters

**InterAction® Matters™** enables law firms to enhance their Relationship Intelligence by connecting matters, people and companies in one central repository. In most firms today, matter information and the information about the people and companies involved with a matter, is maintained across several technology applications (time and billing, word processing, CRM, etc.). With the ability to collect, expose and identify important matter details from within the InterAction environment, professionals have a complete and comprehensive view of a client matter at their fingertips. Professionals no longer need to query multiple systems in order to get the information they need, when they need it.

Consolidating and centralising valuable client matter information for a Matter centric view

**Matter Overview**

 **Discharge Permit Litigation** [Environmental - Litigation] [Add/Edit](#)  
01435/03201  
[Crawford Industries](#)

Handling Attorney: [Toby Adamson](#)  
Billing Partner: [Robert Naqv](#)  
Office: Denver  
Practice Group: Environmental  
Matter Source: Employee Referral  
Referred By: [Richard Woyce](#)

Status: Open

[Edit](#)

**ACTIONS**

- [Add Activity](#)
- [Go to Distribution Lists](#)
- [Find External Contacts With Similar Experience](#)
- [Find Firm Personnel With Similar Experience](#)

**Matter Details** [View all Details](#)

**Categories**

- [Show all Summaries](#)
- [Essential Facts](#)
- [Forecast](#)
- [Fee Details](#)
- General Facts**
- [Type-Specific Facts](#)
- [Descriptions](#)

**General Facts** [Edit](#)

Open Date:	04/30/2003
Est. Start Date:	05/16/2003
Est. Close Date:	07/30/2004
Close Date:	
External Ref. #:	

**Descriptions** [Matter Description](#) | [Our Role](#)

Defense against claims filed by ... to close the facility and prevent the wastewater discharge permits and

**Matter Contacts** [Add Contact](#)

[All Contacts](#) | [Key Contacts](#) | [Legal Team](#) | [Former Contacts](#)

[Edit](#) | [View](#) | [Actions](#)

	Name	Company	Role	Primary Phone
<input type="checkbox"/>	<a href="#">Adamson, Toby</a>	<a href="#">Hessling, Benes and Lamb</a>	Handling Attorney	(303) 212-1697(b)
<input type="checkbox"/>	<a href="#">Beach, Robert George Jr.</a>	<a href="#">Hessling, Benes and Lamb</a>	Matter Administrator	(317) 540-0199(h)

*InterAction Matters overview page: The Matter overview page contains a complete view of the matter and the people and companies related to that matter.*

## Building an experience and expertise knowledgebase

There is no one system available today for law firms that will provide them with the ability to collect information about past work done in order to build an experience and expertise knowledgebase. This makes it nearly impossible to leverage these knowledge assets to enhance business development and client service initiatives. Recording and collecting information about the firm's past experience and combining it with the information contained in InterAction about firm personnel, clients and companies, provides professionals with the ability to respond quickly.

## Streamlining new business initiatives

With the ability to mine information about a matter and the people associated with a matter, firms can easily present a new business prospect with the best-qualified and most skilled professionals to staff a matter, which enhances their new client development and cross-selling initiatives. InterAction Matters provides the tools for firms to formalise their business development processes with the ability to track important information about referrals, competitors and referenceable work.

## Capturing and exposing relationships for a competitive edge

InterAction Matters supports the tracking of external parties associated with a matter, such as expert witnesses, judges, and opposing counsel, greatly streamlining and simplifying a firm's ability to research and strategise winning approaches to handling a matter. By capturing all the contacts associated with a matter and their respective roles in that matter, professionals are able to track, monitor and leverage important relationships, building upon the firm's collection of Relationship Intelligence.

## Easily manage and maintain distribution lists

InterAction Matters supports distribution list management and maintenance, providing firms with the ability to streamline day-to-day, matter-level communications and reduce embarrassing errors and miscommunications. Maintaining distribution lists in a word processing document is time consuming and can contribute to inaccurate contact data when updates are made to this document and not to the central collection. With the easy-to-use Distribution List feature, secretaries are able to quickly create players' lists, working lists, service lists, and other lists of contacts and manage them right within the given matter.

The screenshot displays the 'Discharge Permit Litigation' interface for '01435/03201 Crawford Industries'. It features a form for adding contacts with fields for 'Name' (pre-filled with 'Client Contacts') and 'Description'. Below this is a 'Report Order' section with radio buttons for 'Alphabetical' and 'Custom' (selected). The main area is divided into two panes: 'Matter Contacts' on the left and 'Matter Contacts on this List' on the right. The 'Matter Contacts' pane lists contacts with their roles: Adamson, Toby (Handling Attorney), Beach, Robert George Jr. (Matter Administrator), Crawford Industries (Client), Nagy, Robert (Billing Partner), and Woyce, Richard (Referred By). The 'Matter Contacts on this List' pane shows contacts added to the current list: Fuessel, Thomas (Crawford Industries), McTurney, Joseph (Crawford Industries, Client Billing Contact), and Cole, Suzy (Crawford Industries). Between the panes are buttons for 'Add All >', 'Add >', '< Remove', and '< Remove All'. At the bottom, there is a 'View Contacts by Role' section with a 'Role' dropdown set to 'All Roles', and an 'Order Contacts' section with 'Up ^' and 'Down v' buttons. 'Save' and 'Cancel' buttons are at the very bottom.

**Distribution Lists:** Adding and removing contacts from a distribution list, and sorting the order of the contacts is done easily and quickly with InterAction Matters.

## Leverage your firm's Relationship Intelligence

With InterAction Matters, legal teams have a single place to go for up-to-date, relevant and valuable matter information and can easily leverage the collective experience, expertise and Relationship Intelligence of the firm for enhanced client service and improved business development.

## For more information

To find out more about [Lexis InterAction Matters](http://www.lexisnexis.co.uk/enterprisesolutions) and to discuss your company's specific business requirements, please visit [www.lexisnexis.co.uk/enterprisesolutions](http://www.lexisnexis.co.uk/enterprisesolutions), email [salesinfo@lexisnexis.co.uk](mailto:salesinfo@lexisnexis.co.uk) or call +44 (0) 1132 262 065 to speak to a LexisNexis Enterprise Solutions consultant.



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